

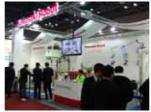
Kawasaki Robot e- News is an electronic newsletter that provides our customers with useful information on robotics.

**Exhibitions** 

In April a number of international exhibitions were held around the world, and Kawasaki's subsidiary companies made their presence felt at these exhibitions. At the International Welding Show (**JIW**) in Tokyo, Kawaju Facilitech exhibited the R-cutter System (photo left). In Seoul, Korea, KMSK exhibited new products such as the R-series and the picking robot at SIMTOS (photo middle). In Germany, KRG exhibited also new products (photo right) at HANNOVER MESSE.

Because of recent signs of economic recovery, each exhibition was bustling with activity and excitement, with many more visitors coming than was expected.

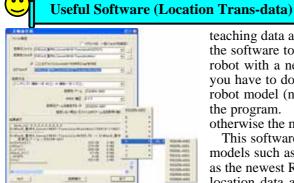






This June the AUTOMATICA Exhibition is scheduled to be held in Munich, Germany. AUTOMATICA is the world's largest exhibition for automation and robotics. Kawasaki Robotics GmbH (see the article below) will take part in this the exhibition and exhibit the R-series, the YF03N "pick & place" robot, and other models.

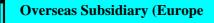




Kawasaki has developed a useful software program for transferring robot location data, allowing you to transfer the

teaching data and location data of one robot to another. For instance, you can use the software together with off-line simulation software when you replace your old robot with a newer model. More importantly, this software is easy to use. All you have to do is ready the data to be transferred (from the old robot), specify the robot model (new robot) to which you want to transfer the data, and then execute the program. If any teaching point cannot be reached, the message "NG" appears otherwise the message "OK" is displayed.

This software program is compatible with a wide range of models, including old models such as the EE10 painting robot (equipped with the AD controller) as well as the newest R-series robots (equipped with the E-controller). Using the existing location data allows you to shorten the start up period, thereby greatly reducing installation costs. Please feel free to contact Kawasaki or your Kawasaki distributor for more details.



**Kawasaki Robotics** GmbH was founded



in 1995 to serve as our center for robot sales and service in Europe (including Russia and Turkey), and it conducts direct sales in Germany and the U.K. In addition to GmbH, Kawasaki has a strong

sales network comprised of 19 distributors working in 30 countries. In 2007 Kawasaki sold 1,000 robots in Europe and to date we have sold more than 11,000 robots in Europe. Working in cooperation with reliable distributors, Kawasaki's 25 experienced staff representatives in Germany and the 11 members in the U.K. provide customers (system integrators and end users) with superior service and added value.

Photo upper shows the Head Office in Germany. Photo lower shows attendants at the European Distributors' Meeting 2009.

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